1. Enhanced online presence to take advantage of dynamic conditions and unique platform opportunities.
2. Prospected for new customers in target areas or demographics to bring in new business.
3. Completed over [Number] cold calls per week to bring in new customers, maintaining [Number]% conversion rate.
4. Proposed additional service options to clients to capitalize on upsell opportunities.
5. Supported key promotions by contacting established and potential customers to discuss offerings.
6. Obtained pricing deals, negotiated contracts and solidified beneficial agreements.
7. Developed and managed plans to grow territory more than [Number]% through [Action].
8. Documented customer habits and preferences and recommended product and service updates to management.
9. Motivated team members to meet and exceed sales targets.
10. Prepared timely and accurate reports each [Timeframe] outlining [Type] and [Type] data.
11. Adhered to standards of quality and service as well as all compliance requirements.
12. Set up new customer accounts and updated existing profiles with latest information.
13. Placed new customer orders and scheduled appointments.
14. Completed routine and complex account updates to resolve problems.
15. Reviewed account activity to assess financial status and evaluate discrepancies.
16. Keyed customer details, including contact information and payment data into system, carefully observing all corporate procedures related to confidentiality.
17. Approached prospective clients through cold calling and emails to meet sales targets.
18. Increased revenue by [Number]% through [Action].
19. Interviewed customers to obtain information needed for opening new accounts or renting safe-deposit boxes.
20. Solved customer challenges by offering relevant [Type] [Products or Services].